



FOR GENERAL RELEASE TO THE PUBLIC
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2026 Guidance

In 2025, we operated in a challenging environment, marked by pressure on consumer purchasing power across several of our markets, alongside spill-over effects from the Middle East. Against this backdrop, we sharpened our focus on balanced volume and value-led growth, with a continued emphasis on affordability. Our diversified product and country portfolio once again demonstrated its strength in navigating the complexities of emerging markets.

Looking ahead to 2026, we expect the operating environment to remain volatile, as macroeconomic pressures and regional tensions continue to shape our markets. Our strategic priorities therefore remain largely unchanged. We will continue to leverage the strengths of our diversified geographic footprint and product portfolio to drive volume growth, while maintaining affordability through disciplined execution, right pricing, optimized mix and effective discount management to create sustainable value.

Following the announcement of our 2026 volume guidance, we now provide more detailed guidance on NSR/uc, EBIT margin and Capex/Sales, both on a reported basis and excluding TAS 29 adjustments. This additional disclosure enhances clarity around our financial outlook and reaffirms our commitment to transparent and open communication with our stakeholders.

Our company's plans for 2026 are as follows on a reported basis:

Sales Volume:

Mid-single-digit volume growth on a **consolidated basis:**

- Low to mid-single-digit growth in **Türkiye**
- High-single-digit growth in **international operations**

With inflation accounting, we expect to deliver flat-to-mid-single-digit NSR/uc growth with flat EBIT margin.

Without the impact of inflation accounting, FX-neutral NSR/uc to grow by low-to-mid teens with local currency revenue increases that balance cost inflation while preserving price affordability to support volume growth. EBIT margin expected to be flat.

Capex/Sales will remain in the high single digits as a percentage of NSR (both including and excluding the effects of inflation accounting), as we continue to invest behind growth, expanding capacity, adding new lines, and strengthening our production footprint across our markets.

We proclaim that our above disclosure is in conformity with the principles set down in "Material Events Communiqué" of Capital Markets Board, and it fully reflects all information coming to our knowledge on the subject matter thereof, and it is in conformity with our books, records and documents, and all reasonable efforts have been shown by our Company in order to obtain all information fully and accurately about the subject matter thereof, and we're personally liable for the disclosures.



Company Profile

Coca Cola Icecek ("CCI"), part of Türkiye's Anadolu Group, is a Turkish multinational beverage company which operates in Türkiye, Pakistan, Kazakhstan, Iraq, Uzbekistan, Bangladesh, Azerbaijan, Kyrgyzstan, Jordan, Tajikistan, Turkmenistan, and Syria. CCI produces, distributes and sells sparkling and still beverages of The Coca-Cola Company and Monster Energy Beverage Corporation along with the production of fruit juice concentrate via its affiliate Anadolu Etap İçecek (Anadolu Etap Penkon Gıda ve İçecek Ürünleri Sanayi ve Ticaret Anonim Şirket).

CCI employs more than 10,000 people, has a total of 36 bottling plants, and 3 fruit processing plants in 12 countries, offering a wide range of beverages to a population base of 600 million people. In addition to sparkling beverages, the product portfolio includes juices, waters, sports and energy drinks, iced teas and coffee.

CCI's shares are traded on the Borsa Istanbul Stock Exchange (BIST) under the symbol "COLA.IS".

Contacts

Çiçek Uşaklıgil Özgüneş
Chief Financial Officer
Tel: +90 216 528 4002
cicek.ozgunes@cci.com.tr

Tuğçe Tarhan
Investor Relations Executive
Tel: +90 216 528 4119
tuqce.tarhan@cci.com.tr

Burak Berki
Investor Relations Manager
Tel: +90 216 528 33 04
burak.berki@cci.com.tr

Melih Turlin
Investor Relations Analyst
Tel: +90 216 528 44 65
melih.turlin@cci.com.tr